

# LIBSEIB SERVICES ACROSS AFRICA

- Project consultancy
- Management Consultancy
- Providing International Trade Finance
- Affordable Home Projects Pre-financing
- State-owned Projects pre-financing
- Long-term project pre-financing with a threshold of \$500 Million to \$ 1 Billion.
- Projects require the following documents:
- Approved legal registration documents
- At least 3 years of audit financial reports when in existing
- Bankable business plan with a profitable spreadsheet.

# AGENDA

- Introduction
- Target Industries
- Requirements
- Engaging the markets
- Help and Support



Introduction



Target industries



Requirements



How we can help



Engaging the markets



# THE POWER OF COMMUNICATION IN BUSINESS



# INDUSTRIES AND THEIR ENDOWMENTS

Industries we are engaged in within Africa.

- Agriculture
- Mining
- Manufacturing
- Infrastructure - Public and Private Real Estate,

# ENGAGING THE AFRICAN MARKETS

When it comes to engaging the African markets, we believe in collaborating with local industry players who share our core competencies. To achieve this, we organize meetings with our associate partners in different African countries to discuss important issues related to finding investment opportunities.

We don't simply hire associate partners; rather, we work alongside them to bring forth projects from their networks, which we can finance via our investors or investment institutions. We are committed to fostering long-term relationships with our African partners, as we believe that working together is the key to sustainable growth and success.



# SELECTING ASSOCIATE PARTNERS

To attain the position of a qualified associate partner, one must possess a comprehensive background in the management and financial consulting field. Additionally, the individual must have established their own registered entity within their respective regional economy.

# EFFECTIVE DELIVERY METHODS

- For projects in the mineral development sector, we will need the following criteria to be satisfied.

We require mineral developers to provide us with the full geological map of the concession site and detailed information about the type of mineral to be mined. If the concession area is under exploration, we expect the exploration documents from the state authority to be provided to our associate Partner. Furthermore, we believe that in the case of a virgin mineral development area that needs both funding and developers, the state investment authority and the Lands, Mines, and Energy should provide a clean investment factsheet on investment opportunities.

"To meet the investment partners' requirements for projects from our associate partners in different African economies, the following criteria should be met.

- •All projects should have a bankable business plan.
- •The project's legal documents should be registered within the state or region.
- •The project managers should be able to provide us with their financial audit reports and police clearances.



# NAVIGATING DIFFERENT FUNDING OPPORTUNITIES

- Our organization specializes in providing a diverse range of financial instruments to commodity traders throughout Africa. Our solutions are designed to enable projects to secure funding quickly and securely, through the provision of credit ratings. We provide a range of funding options, including equity financing, debt financing, loans, and foreign direct investment, to support and drive growth in mega projects. Our goal is to provide comprehensive financial solutions to our clients, supported by our team of experts who possess a wealth of knowledge and experience in the financial industry.

Hey there! Are you curious about the trading instruments that are commonly used by our financial instrument partners? Well, you're in luck! Check out the list below to get a better idea of what you can expect.

- Standby Letters of Credit (SBLC) MT760
- Bank Guarantee
- Bank Comfort Letters
- Direct Letters of Credits
- Proof of Funds (POF)





# GET ON THE MOVE WITH NEW INDUSTRY AND OPPORTUNITIES

- Our organization takes pride in providing unparalleled commodities services that facilitate the connection of African markets with the finest opportunities available. Leveraging our solid partnerships and dependable refinery, importers of refined oil and gas can trust us to provide them with the highest quality products directly to their markets.

# BENEFITS AND REMUNERATION TO ASSOCIATE PARTNERS

- Sea Ports Construction Projects
- Real Estate Construction Projects
- Mining Projects
- Dam and Bridges Projects
- Water and Electricity Projects



Associate Partners are only paid when:•



Their project presented to LIBSEIB Management is successfully funded.



Commission Rates:



•Commission rates are determined according to the size and economic value of any project. To be discussed.



Benefits of Association:



•The benefit of associating with us is that you will be able to have syndicates of investors in your local clients' projects.



•You will use our brand and email system as your reference to your local clients if needed.



# THANK YOU

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